FOR IMMEDIATE RELEASE

SBE and NComm announce design win to provide integrated WAN communications for push-to-talk radio systems

Fully tested and bundled SBE/NComm WAN solutions accelerate product integration and deployment for OEM customers

San Ramon, CA – April 15, 2005 – SBE, Inc. (NASDAQ: SBEI), a leading supplier of high performance OEM communications solutions, and NComm, Inc., a technology leader in advanced WAN source code and turnkey software, today announced that a "push-to-talk" radio provider has selected SBE's WAN products packaged with NComm's intelligent software, to deliver WAN communications for wireless base stations. Capable of transmitting over a 50-mile radius, these systems are used by police and fire departments, trucking firms, delivery companies, as well as other organizations that need to enable field communication but want to avoid mobile phone airtime charges and circuit congestion in emergency situations.

This new design win customer chose SBE because it needed a cost-effective and highly reliable solution that didn't require expensive, risk-prone and time-consuming added development. What they were really looking for was an "out-of-the-box" solution from a trusted source to provide them with a complete turnkey WAN component for their service. By leveraging the partnership with NComm to deliver pre-tested, fully integrated WAN hardware and software in a Linux environment, SBE was able to satisfy the customer's requirements. The initial development revenue is $100K for this quarter, and the annual recurring revenue is expected to reach $500K to $1M beginning in 2006.

SBE recently extended its partnership with NComm by pre-porting its communication software to SBE's family of channelized T1/E1 and T3/E3 WAN interface cards, thereby providing OEMs, such as this push-to-talk provider, with tremendous added value. By pre-testing and packaging NComm's advanced drivers with their WAN interface cards, SBE is delivering a far more complete solution to OEMs. Most WAN interface cards embed only very basic, primitive driver code. That means customers have as much as 8-12 months of additional development work to undergo after purchasing the hardware. Delivering application-ready drivers along with their interface boards in this comprehensive integrated SBE/NComm solution relieves SBE's customers of the risk, expense and time-to-market delays of "bare-bones" hardware products.

NComm's full-featured, rigorously tested Trunk Management Software (TMS™) drives WAN communications in customer and provider networks around the world. NComm's TMS portfolio of products includes T1, E1, T3, E3, SONET/SDH, SONET APS and ISDN technologies. The turnkey software and source code is easily incorporated into WAN equipment to perform the framer, alarming, performance monitoring, line testing and signaling functions that WAN devices require. Portable to any operating system, TMS is now available in multiple pre-ported versions including Linux 2.4 and 2.6.

"Partnering with NComm gives us the ability to provide our OEM customers with a huge competitive advantage. By shipping fully tested WAN driver software with our interface cards, we eliminate a significant development burden for our customers," commented Dan Grey, president and CEO of SBE. "Our OEMs now have a complete solution that allows them to focus their development budgets and resources on their own core technologies, saving both time and money, with this comprehensive, bundled package."

"When it comes to competing in today's economy, vendors need to provide their OEM customers with complete WAN solutions that deliver real value in terms of shortening development, testing and deployment cycles. And that's exactly what our TMS products offer, in combination with SBE's advanced WAN adapter cards," said Bill Matern, founder and CEO of NComm. "Innovators like SBE are market and technology leaders that continually seek to provide their customers with better ROI. By integrating NComm software, SBE has added significant new function and value to their own communications products, without adding substantial cost to their OEMs."

See for yourself – SBE NetWorld+Interop, Booth #2317

SBE and NComm will be featuring the integrated solution suite, with TMS software now available on SBE's channelized boards at N+I in Las Vegas from May 3-5, 2005.

Availability and Pricing

SBE's channelized T1/E1 and T3/E3 boards with the pre-ported NComm TMS software are currently available. Pricing varies based on configuration requirements and OEM quantities. Please contact the SBE sales team at 925-355-2000 for pricing details.

About NComm

NComm provides network equipment vendors with proven, standards-compliant Wide Area Networking (WAN) source code, software, and custom engineering. NComm's industry-leading product suite enables

faster time-to-market by reducing development time for WAN interfaces from months to hours. NComm, privately held and based in Salem, NH, has customers and partners spanning start-ups to industry leaders. For more information, please visit www.ncomm.com.

About SBE

SBE architects and provides network communications solutions for an extensive range of applied computing applications. SBE offers a robust portfolio of standards-based WAN, LAN, Storage network interface cards (NICs) as well as communications controllers designed to enable optimal performance and rapid deployment across a full spectrum of next generation networking systems. Based in San Ramon, California, SBE is a publicly traded company (NASDAQ: SBEI) with products sold worldwide through direct sales, OEMs and system integration partners. For additional information, please visit www.sbei.com.

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